



This is an author produced version of a paper published in
Biomass and Bioenergy.

This paper has been peer-reviewed but may not include the final publisher
proof-corrections or pagination.

Citation for the published paper:

Kristina Blennow, Erik Persson, Marcus Lindner, Sónia Pacheco Faias, and
Marc Hanewinkel. (2014) Forest owner motivations and attitudes towards
supplying biomass for energy in Europe. *Biomass and Bioenergy*.

Volume: 67, pp 223-230.

<http://dx.doi.org/10.1016/j.biombioe.2014.05.002>.

Access to the published version may require journal subscription.

Published with permission from: Elsevier.

Standard set statement from the publisher:

“NOTICE: this is the author’s version of a work that was accepted for publication
in <Biomass and Bioenergy>. Changes resulting from the publishing process, such
as peer review, editing, corrections, structural formatting, and other quality control
mechanisms may not be reflected in this document. Changes may have been made
to this work since it was submitted for publication. A definitive version was
subsequently published in BIOMASS AND BIOENERGY, [VOL#67 (2014)]
DOI#10.1016/j.biombioe.2014.05.002”

Epsilon Open Archive <http://epsilon.slu.se>

23 Abstract

24 The European Commission expects the use of biomass for energy in the EU to increase
25 significantly between 2010 and 2020 to meet a legally binding target to cover at least 20% of
26 EU's total energy use from renewable sources in 2020. According to estimates made by the
27 member states of the EU, the direct supply of biomass from forests is expected to increase by
28 45% on a volume basis between 2006 and 2020 in response to increasing demand (Beurskens
29 et al. 2011; Dees et al., 2011). Our aims were to test the hypotheses that European private
30 forest owners' attitudes towards supplying woody biomass for energy 1/ can be explained by
31 their responses to changes in prices and markets and 2/ are positive so that the forest biomass
32 share of the EU 2020 renewable energy target can be met. Based on survey data collected in
33 2010 from 800 private forest owners in Sweden, Germany and Portugal our results show that
34 the respondents' attitudes towards supplying woody biomass for energy cannot be explained
35 as direct responses to changes in prices and markets. Our results, furthermore, imply that
36 European private forest owners cannot be expected to supply the requested amounts of woody
37 biomass for energy to meet the forest biomass share of the EU 2020 renewable energy target,
38 at least if stemwood is to play the important role as studies by Verkerk et al. (2011), UNECE
39 and FAO (2011) and Elbersen et al. (2012) suggest.

40 Keywords: Land-use change, forest management, bioenergy, biomass, stemwood, private
41 forest owner.

42

43 1. Introduction

44 The European Commission expects the use of biomass for energy in the EU to increase
45 significantly between 2010 and 2020 to meet a legally binding target to cover at least 20% of
46 EU's total energy use from renewable sources in 2020 [1]. According to National Renewable
47 Energy Action Plans (NREAP) reporting estimates made by the member states of the EU,
48 today woody biomass is the most important source of renewable biomass [2-4]. Its use is
49 expected to increase by 45% by volume between 2006 and 2020, corresponding to 8% of the
50 expected total increase in renewable energy use in the EU [3,4]. In the NREAPs this direct
51 supply of woody biomass from forestry for energy use is estimated in total from fellings,
52 residues from fellings and landscape management and only few countries have reported the
53 amount of feedstock in further detail [2].

54

55 Several studies have, however, estimated the future potential woody biomass supply from
56 European forests also for different compartments. The most comprehensive study was carried
57 out in the EUwood project [5,6] and the results have been used in follow-up work in the
58 context of the European Forest Sector Outlook study EFSOS II [7]. The same results have
59 also been used in the Biomass Future project [8].

60

61 According to EFSOS II [7], an ambitious bioenergy policy could mobilize 55% more energy
62 wood by 2020, whereby the total wood use for energy would increase from 435 to 673 Mm³
63 per year. The additional extraction of 238 Mm³ woody biomass per year for energy could only
64 be achieved by mobilizing a number of different biomass compartments. Besides a large
65 contribution from harvest residues and stumps, also the extraction of stemwood would
66 increase by 50.8 Mm³ from 2010 to 2020. This is a substantial amount, considering that the
67 2010 level of roundwood removals from EU 27 forests was 418.7 Mm³ [9]. However, as also

68 the reference scenario of EFSOS II projected increased stemwood removals, the net effect of
69 the 2020 20% renewable energy target was an additional $18.3 \text{ Mm}^3\text{year}^{-1}$ of stemwood
70 removals for energy generation by 2020. Another modeling study with slightly different
71 scenario assumptions estimated $40.8 \text{ Mm}^3\text{year}^{-1}$ additional stemwood removals for energy
72 generation as a net effect of the 2020 renewable energy policy targets [10]. The larger share in
73 the latter study was caused by considerable replacement of wood for material use, which was
74 diverted to energy use (whereas in the EFSOS II scenario wood supply for material use
75 increased as well).

76 In the study by Verkerk et al. [6] and in the subsequent work [7, 10] prices for wood, forest
77 products, and energy are assumed to show steady long term growth and thereby act as a basic
78 incentive for forest owners to increase the supply by intensifying forest management and
79 expanding the land used for forestry. Because rotation periods of European forests are
80 typically several decades long [11] contributing more stemwood for energy implies that the
81 management objective of some forest stands that today are managed for stemwood for timber,
82 pulp and material use would have to be changed to woody biomass (in any form) for energy
83 before the end of the rotation period. Lacking empirical evidence of the motivations and
84 attitudes of European forest owners to increase the supply of woody biomass for energy,
85 Verkerk et al. [6] and UNECE and FAO [7] assumed that the availability of wood from
86 privately owned holdings was lower on the very smallest private holdings and increasing
87 rapidly when the holding size increased. The assumption is based on a positive correlation
88 between management intensity of U.S. private forest owners and size of their holdings. This is
89 explained to result from better financial situations of owners of large holdings [12]. The effect
90 is implemented by multiplying the maximum harvest level with a factor derived from the size

91 of the holding. The future change in forest area is expected to follow the observed trend of
92 increasing forest area for the period 1990-2005 for all countries of the EU, except Finland
93 where the trend is in the opposite direction [13].

94

95 Fifty percent of the forest land in Europe is privately owned [7,14,15]. Hence, private forest
96 owners' use of the land and the way they manage their forests will strongly influence the
97 future supply of woody biomass for energy in Europe. The aims of the present study were to
98 test the hypotheses that European private forest owners' attitudes towards supplying woody
99 biomass for energy

100 1/ can be explained by their responses to changes in prices and markets

101 2/ are positive so that the forest biomass share of EU 2020 renewable energy target can be
102 met.

103 Empirical consequences of the hypotheses are that forest owners are willing to change their
104 current forest management objective and their land-use to supply more woody biomass for
105 energy if it can be made at profit, and that they have positive attitudes towards meeting the
106 expected supply of woody biomass for energy. The study was based on survey data collected
107 in 2010 from 800 private forest owners in Sweden, Germany and Portugal.

108

109 2. Materials and methods

110 A questionnaire study was designed to assess land owner motivations and attitudes towards
111 supplying more biomass for energy across the EU. The questionnaire was distributed among
112 1588 private forest owners owning forest in Sweden (Kronoberg County), Germany (Black

113 Forest) and Portugal (Chamusca County). The countries were chosen to cover land owners
114 operating in a wide range of bio-climatic conditions as well as economic–social–political
115 structures. The questions asked about their personal beliefs in a persistent and strong demand
116 for woody biomass for energy, their attitudes towards changing their forest management
117 objective from stemwood to woody biomass for energy use at profit and to convert land used
118 for grazing, agriculture and other purposes into forest land to supply woody biomass for
119 energy as well as to convert forest into land for energy crop production (Table 1). The
120 questionnaire was formulated in English and translated to the native language of the
121 respondents in each respective country. The Swedish forest owners were randomly sampled
122 from contact persons with forest holdings larger than 5 ha listed in the Swedish Real Property
123 Register (Swedish Act 2000:224). In Germany and Portugal the questionnaire was sent to all
124 members of the forest owner organizations Forstkammer Baden-Württemberg and ACHAR -
125 Associação dos agricultores de Charneca (in Chamusca), respectively. The questionnaires
126 were distributed by mail during spring, 2010. A total of 871 forest owners returned the
127 questionnaire (54.8 %) of which 800 responded to all the questions used in this study. Details
128 of the data collection procedure and quality control are described in [16]. The factor used by
129 Verkerk et al. [6] and UNECE and FAO [7] to account for lower supply of woody biomass
130 from privately owned forests was used on the holdings owned by the respondents to the
131 questionnaire (Tables 2 and 3) and was calculated as 50% in forest holdings <1 ha, increasing
132 to 85% in forest holdings ≥ 5 ha and to 96% in forest holdings ≥ 80 ha [6]. The significance of
133 differences in mean ranks of response options describing the strength of beliefs (e.g. [17]) and
134 attitudes between groups of respondents were tested at $\alpha=0.05$ using the non-parametric
135 Wilcoxon rank sum test with continuity correction. Tests involving responses to the question

136 3 (Table 1) were made excluding “Indifferent and Do not know” responses. All analyses were
137 conducted using the R Project for Statistical Computing package v3.0.2 [18].

138

139 Tables 1-3

140

141 3. Results

142 Altogether, 93.5% (s.e. $\pm 0.9\%$) of the respondents owning 92% of the forest area (Table 2)
143 reported weak or strong belief (response options “Yes, probably” and “Yes, definitely”,
144 respectively, to question 1 in Table 1) that the strong demand for woody biomass for energy
145 will persist over the coming ten years (Figure 1). The belief in a persistent and strong demand
146 for woody biomass was significantly stronger among respondents in Germany than among
147 respondents in Sweden ($W = 54685.5$, $p\text{-value} = 1.68e-4$) and Portugal ($W = 4899$, $p\text{-value} <$
148 $2.2e-16$), and significantly stronger in Sweden than in Portugal ($W = 15473$, $p\text{-value} = 8.51e-$
149 13) (Table 4).

150

151 Figure 1

152 Table 4

153

154 Nevertheless, only 10% (s.e. $\pm 1\%$) of the respondents owning 12% of the forest area (Table 2)
155 reported a weakly positive or strongly positive attitude (response options “Likely that I would
156 convert to production of woody biomass for energy generation” and “Most likely that I would
157 convert to production of woody biomass for energy generation”, respectively, to question 2 in
158 Table 1) to convert to producing woody biomass for energy use in forest stands currently

159 managed for stemwood production, even if it would lead to higher financial return (Figure 2).
160 The attitude was most positive among respondents in Portugal (43%, s.e. $\pm 6\%$), intermediate
161 among respondents in Sweden (8%, s.e. $\pm 2\%$), and the least positive among respondents in
162 Germany (6%, s.e. $\pm 1\%$). The attitudes towards changing the forest management objective
163 from stemwood to woody biomass was significantly more positive among respondents in
164 Portugal than among respondents in Sweden ($W = 15473$, $p\text{-value} = 8.51e-13$) and Germany
165 ($W = 4899$, $p\text{-value} < 2.2e-16$) and significantly more positive in Sweden than in Germany
166 ($W = 15810.5$, $p\text{-value} = 2.29e-12$). Taken together, 63% (s.e. 2%) of the respondents owning
167 55% of the forest land reported a strongly negative attitude towards changing the forest
168 management objective from stemwood to biomass for energy in stands currently managed for
169 stemwood (response option “Most likely that I would continue manage the forest stands for
170 stemwood production” to question 2 in Table 1) (Figure 2).

171

172 Figure 2

173

174 The respondents' attitudes towards changing land use differed between land-use classes
175 (Figure 3) (Table 5). Altogether 51% (s.e. $\pm 2\%$) of the respondents owning 66% of the total
176 pasture land (Table 2) reported a weakly positive or strongly positive attitude towards
177 converting to produce woody biomass on all or part of this land (response options “Yes,
178 probably” and “Yes, definitely”, respectively, to question 3 in Table 1) (Figure 3). The
179 attitudes towards changing land-use from pasture to forest was significantly more positive
180 among respondents in Germany than in Sweden ($W = 36328.5$, $p\text{-value} = 6.28e-3$). The
181 fraction of respondents reporting a weakly positive or strongly positive attitude towards
182 converting agriculture land to forest land was only 27% (s.e. $\pm 2\%$) owning 43% of the

183 agricultural land (Figure 3) (Table 2). Among respondents owning land used for other
184 purposes than forest, grazing or agriculture, 57% (s.e. $\pm 2\%$) owning 71% of the land reported
185 a weakly positive or strongly positive attitude towards converting to producing forest biomass
186 for energy use on this land (Figure 3), while only 25% (s.e. $\pm 2\%$) of respondents owning 31%
187 of the forest area reported a weakly positive or strongly positive attitude towards converting
188 to producing energy crop on forest land (Figure 3). Conversion of forest to production of
189 energy crop was significantly more positive among respondents in Portugal than among
190 respondents in Sweden ($W = 10101$, $p\text{-value} = 3.77e-06$) and Germany ($W = 5037$, $p\text{-value} =$
191 $6.50e-08$), and more positive among respondents in Sweden than in Germany ($W=44430$, $p\text{-}$
192 $\text{value} = 2.62e-3$).

193

194 Figure 3

195 Table 5

196

197 4. Discussion

198 The results show that even if the individual forest owner can change the management
199 objective from stemwood to woody biomass for energy at a profit, only very few held a
200 positive attitude towards making the change (Figures 1-2). Hence, European private forest
201 owners' attitudes towards supplying woody biomass for energy cannot be explained as direct
202 responses to changes in prices and markets (Figures 2 and 3). Furthermore, if stemwood is
203 expected to play an important role to meet the EU 2020 renewable energy target, as suggested
204 by Verkerk et al. [6], UNECE and FAO [7] and Böttcher et al. [10], our results show that

205 European private forest owners cannot be expected to supply the requested amounts of woody
206 biomass for energy.

207

208 Although the respondents in our study generally asserted strong belief in a persistent and
209 strong demand for woody biomass for energy use (Figure 1) their readiness to change the
210 management objective to woody biomass for energy in forest stands currently managed for
211 stemwood was low, even if it would lead to higher financial return (Figure 2). Only one
212 respondent in ten, representing 12% of the forest area, reported a weakly positive or strongly
213 positive attitude to convert to producing woody biomass for energy at a profit in forest stands
214 currently managed for stemwood. Almost two respondents out of three held a strongly
215 negative attitude towards making the change (Figure 2). Assuming that respondents with a
216 weakly positive and strongly positive attitude towards making the change from stemwood to
217 biomass for energy will indeed make the change and that the respondents represent the
218 European private forest owners in general, only 12% of the privately owned forest land will
219 be available for providing stemwood for energy generation. Hence, a conservative estimate of
220 the harvest level of stemwood for energy in privately owned forests in Europe is 12% of the
221 maximum.

222

223 Our results are in agreement with those of Wilnhammer et al. [19] who found that that the
224 supply of woody biomass for energy from privately owned forests in southern Germany is
225 substantially lower than the technical potential. They, furthermore, found the supply of
226 biomass for energy related to self-consumption among owners of small holdings. Recent
227 studies of the attitude among U.S. private forest-owners to supply woody biomass for energy
228 indicate that the realizable potential supply varies between states and is in some states

229 substantially lower than the technical potential (see [20-25]). By way of example, Aguilar et
230 al. [25] found that one third of Missouri non-industrial private forest owners responding to a
231 questionnaire indicated no willingness to harvest woody biomass for energy irrespective of
232 price.

233

234 The harvest levels of biomass for any use in privately owned forests in the reference scenarios
235 by Verkerk et al. [6] and UNECE and FAO [7] amounted to 94.6% of the maximum, when
236 calculated for the forest owners responding to the questionnaire (Table 3). The fraction used
237 in the high biomass scenarios was 5% higher. The rather small reduction of the maximum
238 harvest levels resulting from the high biomass scenarios as well as from the reference
239 scenarios appear highly unrealistic when compared to the harvest levels reduced to 12% of the
240 maximum estimated for supplying stemwood for energy in this study. Part of the difference
241 might be attributed to different interpretations of the term stemwood. While Verkerk et al. [6]
242 and UNECE and FAO [7] refer to stemwood as stems of all diameters some of the
243 respondents might have referred to stems of large diameters only. Nevertheless, the high
244 biomass scenarios as well as the reference scenarios, the latter quantifying the supply needed
245 to meet the EU 2020 renewable energy target, appears unrealistic, at least for supplying
246 stemwood for energy from privately owned forests in Europe.

247

248 In general the attitude appears more positive for changing land-use than for changing forest
249 management objective from stemwood to woody biomass (Figures 2 and 3). The attitude to
250 change the forested area and thereby contribute to the supply of biomass differed between
251 land-uses (Figure 3). Among respondents in Sweden and Germany, the attitude was most
252 positive for converting land used for other purposes than agriculture and pasture into forest

253 (Figure 3) (Table 5). While the land area available to the German respondents for this land-
254 use class is substantially lower than for agriculture and pasture, in Sweden land used for other
255 purposes (e.g. low producing bogs and mires) make up 13% of the land area available to the
256 respondents (Table 2). Because of the long time it takes before a new forest can supply
257 significant amounts of woody biomass [11], increasing the land area for supplying woody
258 biomass for energy only plays a smaller role for the near future until 2020, especially if land
259 of low productivity is to be used. A shorter rotation period for energy crops implies that
260 conversion of forest to energy crops would provide earlier access to harvestable biomass.
261 However, among respondents in Germany and Sweden the attitude towards converting forest
262 to energy crop was less positive than towards expanding the forest (Table 5). The attitude
263 towards converting forest to energy crop was most positive among respondents in Portugal
264 (Figure 3).

265
266 Also other differences in attitudes between respondents from the three countries can be noted.
267 Although the belief in a persistent and strong demand for woody biomass for energy was least
268 strong among respondents in Portugal (Figure 1), the attitudes to take measures to respond to
269 the increasing demand for woody biomass was most positive among Portuguese respondents
270 (Figures 2-3). Responses from more land-owners would have been needed to paint a clearer
271 picture of the situation in Portugal. Nevertheless, the total land area owned by the respondents
272 in each country, respectively, was of comparable sizes (Table 2). The results of the present
273 study stand in contrast to predictions made using a structural model (e.g. [26]) whereby the
274 capacity to adapt to effects of climate change are seen as mainly influenced by structures in
275 the society, including financial wealth. In contrast to the empirical results for the Portuguese
276 respondents in the present study (Figures 1-3) and to the results of Blennow et al. [27], the

277 structural model predicts lower capacity to adapt to effects of climate change in southern
278 Europe than in northern Europe [28,29].

279

280 However, evidence from several sources show that the way private forest owners use and
281 manage their land is influenced by more than economic factors (see [17]). For example,
282 studies have demonstrated that European private forest owners often are motivated to own a
283 forest for a multitude of reasons (e.g. [15, 30-33]). Because significant environmental,
284 recreational, and financial effects can be expected from taking measures to increase the
285 supply of woody biomass [6, 7], changing management objective or land-use would result in
286 personal value conflicts. Prioritisation between these values in combination with the beliefs
287 the respondents have about how to reach the goals likely explain the attitudes private forest
288 owners have towards changing their forest management and land-use to provide more woody
289 biomass for energy observed in this study. Hence, it cannot be assumed that forest owners
290 respond to market and pricing mechanisms irrespective of for what purpose the forest product
291 is to be used. As a consequence, European private forest owners cannot be expected to supply
292 the increasing demand for woody biomass for energy to meet the legally binding EU 2020
293 renewable energy target.

294

295 5. Conclusions

296 Our study provides the first empirical evidence that European private forest owners' readiness
297 to increase the supply of woody biomass for energy is substantially lower than assumed in
298 studies by Verkerk et al. [6], UNECE and FAO [7], and Elbersen et al. [8], at least with
299 respect to stemwood for energy. The readiness, furthermore, remained unexplained by

300 changes in prices and market. Because stemwood for energy makes up a substantial part of
301 the expected supply of woody biomass for energy, the future supply of woody biomass for
302 energy from privately owned forests in Europe is overestimated in these studies. We conclude
303 that the low readiness to change management objective to woody biomass for energy and to
304 provide more land for biomass supply among private forest owners from three countries in a
305 latitudinal gradient over Europe have strong implications for meeting the forest biomass share
306 of the legally binding 2020 target for renewable energy in the European Union.

307

308 6. Acknowledgements

309 The study was supported by the EU project MOTIVE (“Models for adaptive forest
310 management”, grant 226544) to K.B., E.P, M.L., S.P.F. and M.H. and the foundation for
311 strategic environmental research programme Mistra-SWECIA to K.B.. The authors also wish
312 to thank the respondents and the Swedish Forest Agency, Forstkammer Baden-Württemberg
313 and ACHAR - Associação dos agricultores de Charneca for sampling and supplying us with
314 addresses of the forest owners, J. Norman, S. Goetz and M. Tomé for assistance with the
315 survey, and H. Verkerk for helpfully providing background information.

316

317 7. References:

- 318 1. RED Directive 2009/28/EC of the European Parliament and of the Council of 23 April
319 2009 on the promotion of the use of energy from renewable sources and amending and
320 subsequently repealing Directives 2001/77/EC and 2003/30/EC. 2009/28. E. Union.
321 Brussels; 2009.

- 322 2. NREAP National Renewable Energy Action Plans. Roadmaps of how each Member State
323 of the European Union expects to reach its legally binding 2020 target for the share of
324 renewable energy in their final energy consumption; 2010.
325 http://ec.europa.eu/energy/renewables/action_plan_en.htm Accessed 20140422.
- 326 3. Beurskens LWM, Hekkenberg M, Vethman P Renewable Energy Projections as
327 Published in the National Renewable Energy Action Plans of the European Member
328 States. ECN and EEA; 2011 <https://www.ecn.nl/docs/library/report/2010/e10069.pdf>
329 Accessed 20140425.
- 330 4. Dees M, Yousef A, Ermert J Analysis of the Quantitative Tables of the National
331 renewable Energy Action Plans Prepared by the 27 European Union Member States in
332 2010. BEE working paper D7.2. Biomass Energy Europe project. FELIS – Department of
333 Remote Sensing and Landscape Information Systems, University of Freiburg, Germany;
334 2011.
- 335 5. Mantau U, Saal U, Prins K, Steierer F, Lindner M, Verkerk H, et al. EUwood - Real
336 potential for changes in growth and use of EU forests; 2010.
337 http://ec.europa.eu/energy/renewables/studies/doc/bioenergy/euwood_final_report.pdf
338 Retrieved 20131014.
- 339 6. Verkerk PJ, Anttila P, Eggers J, Lindner M, Asikainen A. The realisable potential supply
340 of woody biomass from forests in the European Union. Forest Ecol Manag 2011;261:
341 2007-15.
- 342 7. UNECE and FAO. The European Forest Sector Outlook Study II 2010-2030. United
343 Nations, New York and Geneva; 2011. (Abbreviated to EFSOS II.)
- 344 8. Elbersen B, Staritsky I, Hengeveld G, Schelhaas MJ, Naeff H, Böttcher H. Atlas of EU
345 biomass potentials; 2012. www.biomassfutures.eu Accessed 20131014.

- 346 9. Forest Europe, UNECE and FAO. State of Europe's Forests 2011. Status and trends in
347 sustainable forest management in Europe; 2011. www.unece.org Accessed 20131014.
- 348 10. Böttcher H, Verkerk PJ, Gusti M, Havlik P, Grassi G. Projection of the future EU forest
349 CO₂ sink as affected by recent bioenergy policies using two advanced forest management
350 models. *GCB Bioenergy* 2012;4: 773-83.
- 351 11. Kaipainen T, Liski J, Pussinen A, Karjalainen T. Managing carbon sinks by changing
352 rotation length in European forests. *Environ Sci Policy* 2004;7: 205–19.
- 353 12. Straka T, Wisdom H, Moak J. Size of forest holding and investment behaviour of non-
354 industrial private owners. *J. Forestry* 1984;82: 495–6.
- 355 13. MCPFE. State of Europe's Forests 2007. TheMCPFEReport on Sustainable Forest
356 Management in Europe; 2007 www.foresteurope.org Retrieved 20131014.
- 357 14. Pulla P, Schuck A, Verkerk PJ, Lasserre B, Marchetti M, Green T. Mapping the
358 distribution of forest ownership in Europe. EFI Technical Report; 2013.
- 359 15. Schmithusen F, Hirsch F. Private Forest Ownership in Europe. Geneva Timber and Forest
360 Discussion Papers 49. ECE/TIM/DP/49/SP/25. UNECE/FAO Forestry and Timber
361 Section, Geneva; 2010.
- 362 16. Persson E, Norman J, Götz S, Faias SP, Hanewinkel M, Tomé M et al. A report on
363 stakeholder approaches to and views on ways and options for handling uncertainty and
364 change; 2011. www.motive-project.net/. Accessed 20131008.
- 365 17. Blennow K, Persson J, Wallin A, Vareman N, Persson E. Understanding risk in forest
366 ecosystem services: implications for effective risk management, communication and
367 planning. *Forestry*: 2014,87: 219-28. doi: 10.1093/forestry/cpt032

- 368 18. R Development Core Team., 2013 R: A language and environment for statistical
369 computing. R Foundation for Statistical Computing, Vienna, Austria. www.R-project.org
370 Accessed 20140115.
- 371 19. Wilnhammer M, Rothe A, Weis W, Wittkopf S. Estimating forest biomass supply from
372 private forest owners: A case study from Southern Germany. *Biomass Bioenerg* 2012;47:
373 177-87.
- 374 20. Joshi O, Mehmood SR. Factors affecting nonindustrial private forest landowners'
375 willingness to supply woody biomass for bioenergy. *Biomass Bioenerg* 2011;35: 186e92.
- 376 21. Joshi O, Grebner DL, Munn IA, Hussain A, Gruchy SR. Understanding Landowner
377 Preferences for Woody Biomass Harvesting: A Choice Experiment-Based Approach.
378 *Forest Sci* 2013;59: 549-58.
- 379 22. Paula AL, Bailey C, Barlow RJ, Morse W. Landowner willingness to supply timber for
380 biofuel: results of an Alabama survey of family forest landowners. *South J Appl For*
381 2011;35: 93e7.
- 382 23. Markowski-Lindsay M, Stevens T, Kittredge DB, Butler, BJ, Catanzaro P, Damery D.
383 Family forest owner preferences for biomass harvesting in Massachusetts. *Forest Policy*
384 *Econ* 2012;14: 127e35.
- 385 24. Leitch ZJ, Lhotka JM, Stainback GA, Stringer JW. Private landowner intent to supply
386 woody feedstock for bioenergy production. *Biomass Bioenerg* 2013;56: 127e136.
- 387 25. Aguilar FX, Daniel M, Narine LL. Opportunities and challenges to the supply of woody
388 biomass for energy from Missouri nonindustrial privately owned forestlands. *J Forestry*
389 2013;111: 249-60.
- 390 26. Smit B, Wandel J. Adaptation, adaptive capacity, and vulnerability. *Global Environ.*
391 *Chang* 2006;16: 282–92.

- 392 27. Blennow K, Persson J, Tomé M, Hanewinkel M. Climate change: believing and seeing
393 implies adapting. *PLOS ONE* 2012;7(11):e50181. doi:10.1371/journal.pone.0050182
- 394 28. Lindner M, Maroschek M, Nethere S, Kremer A, Barbati A, Garcia-Gonzalo J et al.
395 Climate change impacts, adaptive capacity, and vulnerability of European forest
396 ecosystems. *Forest Ecol Manag* 2010;259: 698–709.
- 397 29. Acosta L, Klein RJT, Reidsma P, Metzger MJ, Rounsevell MDA, Leemans R, et al. A
398 spatially explicit scenario-driven model of adaptive capacity to global change in Europe.
399 *Global Environ Chang* 2013;23: 1211-24.
- 400 30. Törnqvist T. Skogsrikets arvingar. En sociologisk studie av skogsägarskapet inom privat,
401 enskilt skogsbruk. Forskningsrapport 6. SAMU, Uppsala; 1995.
- 402 31. Bieling C. Non-industrial private-forest owners: possibilities for increasing adoption of
403 close-to-nature forest management. *Eur J Forest Res* 2004;123: 293-303.
- 404 32. Baptista FO, Santos RT. Os Proprietários Florestais - resultados de um inquérito. Celta
405 Editora, Portugal: 2005. ISBN: 9789727741953.
- 406 33. Ingemarson F. Small-scale forestry in Sweden – owners’ objectives, silvicultural practices
407 and management plans. PhD diss. Swedish University of Agricultural Sciences, Uppsala;
408 2004.
- 409

410 Tables

411 Table 1. Questions and response options.

<i>Question</i>	<i>Response options</i>
1. Do you believe that the strong demand for woody biomass for energy generation will be persistent over the coming 10 years?	Yes, definitely Yes, probably Do not know Probably not Definitely not
2. Assume that you have during several years invested time and money to keep the forest on your property well managed for stemwood production. Assume furthermore that you can improve the financial return by converting to production of woody biomass for energy generation. Is it more likely that you would continue to manage the forest for stemwood production, or that you would convert to production of woody biomass for energy generation?	Mark with one cross on the scale from “Most likely that I would continue manage the forest stands for stemwood production” (0) to “Most likely I would convert to production of woody biomass for energy generation” (100).*
3. Would you, if given the opportunity, be willing to convert ... to meet the demand for woody biomass for energy generation? a. Pasture land to forest. b. Land used for agriculture to forest c. Land used for other purposes than pasture and agriculture to forest. d. Forest land to land for cultivation of energy crops	Yes, definitely Yes, probably Probably not Definitely not Do not know**
4. What size of area is used for different land-uses on your management unit?	Forest land ha Pasture land ha Agricultural land ha Land for other uses ha

412 *Scale was reclassified according to 0-20 Most likely that I would continue manage the forest
413 stands for stemwood production; 21-40 Likely that I would continue manage the forest stands
414 for stemwood production; 41-59 Do not know; 60-79 Likely I would convert to production of
415 woody biomass for energy generation; 80-100 Most likely I would convert to production of
416 woody biomass for energy generation. ** The ”Do not know” answer should not be seen as
417 the mid-point on the scale because it is an epistemic statement while the other alternative
418 answers to the question are value statements. It is interpreted as meaning Do not know or
419 Indifferent.
420

421

422 Table 2. Size of areas used for different purposes and owned by respondents in each country
423 (see Table 1, question 4).

<i>Land-use class</i>	<i>Sweden (ha)</i>	<i>Germany (ha)</i>	<i>Portugal (ha)</i>
Forest	25800	27582	23662
Pasture	1895	4097	3541
Agriculture	2408	2454	1730
Other	2474	392	558
<i>Total</i>	<i>32577</i>	<i>34525</i>	<i>29491</i>

424

425

426

427 Table 3. Harvest level factor used by Verkerk et al. [4] and UNECE and FAO [5] reflecting
428 the private forest owners' opportunities to exploit a higher demand for woody biomass by
429 intensified forest management.

	Sweden (%)	Germany (%)	Portugal (%)	<i>Total</i> (%)
Harvest level reduction factor	94.3	93.9	95.9	94.6

430 The size of holding was represented as the forest area per holding owned by the respondents
431 in the present study.
432

433 Table 4. Fraction of respondents strongly believing in a persistent and strong demand for
 434 woody biomass over the coming 10 years by country and the fraction of forest land area
 435 owned by these respondents.
 436

	<i>Strong belief in a persistent and strong demand for woody biomass* % (s.e.)</i>	<i>Forest land area owned** %</i>
Sweden	93 (± 1)	97
Germany	97.0 (± 0.8)	94
Portugal	73 (± 6)	84
<i>Total</i>	<i>93.5 (± 0.9)</i>	<i>92</i>

437 *Response option “Yes, certainly” to question 1 in Table 1: ** Calculated from responses to
 438 question 4 in Table 1.
 439

440 Table 5. Statistically significant differences in attitudes towards changing land use between
 441 respondents in each country, respectively.

<i>Sweden</i>	<i>Germany</i>
OF>PF W = 19752.5, p-value = 6.22e-4	OF>AF W = 7848, p-value = 2.71e-05
OF>AF W = 19879.5, p-value = 9.62e-14	OF>FE W = 16541.5, p-value = 1.46e-08
OF>FE W = 29996, p-value = 2.60e-15	PF>AF W = 16576.5, p-value = 2.04e-10
PF>AF W = 16247, p-value = 6.77e-06	PF>FE W = 28981.5, p-value < 2.2e-16
PF>FE W = 25483, p-value = 4.65e-06	

442 Pasture to forest (PF), agriculture to forest (AF), other land uses than pasture and agriculture
 443 to forest (OF), and forest to energy crop (FE), more positive (>), and less positive (<).
 444

445

446

Figure captions

Figure 1. Respondents' strength of belief in a strong and persistent demand for woody biomass, per country. Responses to question 1 (Table 1). The increasing shades of grey code for responses from "Definitely not" over "Probably not", "Do not know", "Yes, probably", to "Yes, definitely", so that darker shades exhibit the strongest degree of belief in a strong and persistent demand for woody biomass, respectively. Bars denote 95% confidence intervals per country. The circles represent the fraction (%) of land per class and country.

Figure 2. Respondents' attitudes towards changing the forest management objective from stemwood to woody biomass for energy at profit, per country. Responses to question 2 (Table 1). The increasing shades of grey code for classified responses on a scale spanning 0 to 100 from "Most likely continue managing the forest for production of stemwood" (≤ 20) to "Most likely change the management objective to production of woody biomass for energy" (≥ 80), so that darker shades exhibit the most positive attitude to change management objective to woody biomass for energy in stands currently managed for stemwood. Bars denote 95% confidence intervals per country. The circles represent the fraction (%) of land per class and country.

Figure 3. Respondents' attitudes towards changing land-use, per country. Responses to question 3 (Table 1). Land-use change from pasture to forest (a), agriculture to forest (b), other uses than pasture, agriculture and forest to forest (c), and forest to land for energy crop production (d), per country. The increasing shades of grey code for responses from "Definitely not" over "No, probably not", "Yes, probably", to "Yes, definitely", so that darker

shades exhibit the most positive attitude towards making the change, respectively. White codes for “Indifferent and Do not know” and is placed at the side and not in the center as in Figures 1 and 2. Bars denote 95% confidence intervals per country. The circles represent the fraction (%) of land per class and country.